

Terry Ryder

Founder & Managing Director

Hotspotting.com.au

Terry Ryder has been a specialist researcher and writer on Australian residential property in a career spanning four decades.

His career began when he was appointed Property Editor of The Courier Mail in 1982 and continued when he worked as Property Correspondent and Acting Property Editor at the Australian Financial Review.

For 20 years Terry operated his own real estate research and publicity business, Ryder Property Consulting, providing research and writing services to property developers, agencies, valuers and other professional firms providing services to the real estate industry.

During this time he published four books on the real estate industry - Confessions of a Real Estate Agent, Buyer Beware, Property Smart and Real Estate Without Agents.

In 2006 he created the website hotspotting.com.au, which provides reports and subscription services to property investors advising the best places to buy for future capital growth. The website's mission statement is to identify the future out-performers in residential real estate around Australia. The business also provides a range of services to real estate businesses.

He wrote columns twice a week for The Australian newspaper for four years until, in 2012, he accepted a similar role with leading real estate website Property Observer. His columns discussing issues in the national economy and real estate markets consistently rank No.1 on the "Most Read" list of articles on Property Observer. He has also been a regular contributor to Money Magazine for over 10 years.

Terry is frequently interviewed by radio stations and television current affairs programs on real estate issues. He has appeared on Today Tonight, A Current Affair, Sunrise, 4 Corners, Your Money Your Call and Money Talks with Peter Switzer. He is regularly quoted in real estate magazines including Australian Property Investor, Smart Property Investor and Your Investment Property, and business magazines including Money.

He is a regular speaker at seminars and conferences across Australia. His regular broadcasts and podcasts via social media are followed by tens of thousands of Australians.

Real estate career:

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| 1982-1985 | Property Editor The Courier Mail, Brisbane |
| 1985-1986 | Property Correspondent/Acting Property Editor Australian Financial Review |
| 1986-2006 | Owner-operator Ryder Property Consulting |
| 2006-present | Founder-Director hotspotting.com.au |
| 2008-2012 | Real estate columnist for The Australian |
| 2012-present | Real estate columnist for Property Observer |
| 2008-present | Regular feature writer for Money Magazine |

Real estate books:

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| 1998 | - Confessions of a Real Estate Agent (Wrightbooks) |
| 2001 | - Buyer Beware (Wrightbooks) |
| 2002 | - Property Smart (John Wiley & Sons) |
| 2004 | - Real Estate Without Agents (Rowley Publications) |

Contact Terry Ryder

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